

Clifford Morehead

Principal Consultant

e: cliff@participantllc.com
w: www.participantllc.com
m: 224-307-6930

Personal Profile

Cliff is a seasoned Technology Consultant with over two decades of experience helping clients execute and continuously improve in order to generate long-term value. Cliff brings deep experience in Team and Organizational effectiveness. Below, you'll find select highlights from Cliff's past experience. (Information about the full breadth of Cliff's experience can be found [here](#))

Select Experience

Principal - Participant Services

July 2020 - Present

Cliff is founder and principal of a firm working to help teams and organizations make better decisions and operate more effectively.

Select Client Engagement Details:

National Technical Education Firm - In conjunction with the development of a new product line, Cliff worked with this firm's IT Organization on:

- review of of Lean/Agile principles
- refinement of day-to-day operating practices
- Value-stream mapping and optimization in support of new products

Engagement Manager - Theorem

September 2019 - July 2020

Cliff managed an effort to help a Fortune 500 Real Estate Services firm enhance its internal Product Development capability. Cliff maintained trusted advisor relationships with key client stakeholders and managed the work of a 3rd party L&D team in order to deliver valuable onsite workshops and virtual learning options for the client.

Principal Consultant - Daugherty Business Solutions

September 2018 - September 2019

Cliff helped Daugherty's Fortune 500 clients execute, improve, and transform in order to generate long-term value. Cliff focused on:

- - Organizational Improvement/Transformation
- - Lean/Agile Coaching (at Enterprise, Team, & Individual level)

Select Client Engagement Details:

Agile Coach, Leading US Healthcare Retailer - As part of an ongoing Agile Transformation, Cliff served as a Coach helping multiple teams within the client's Pharmacy and Call-Center business areas. This coaching included delivery of "Agile Fundamentals" workshops, as well as deep-dive sessions around various Agile topics, and small-group/1:1 coaching.

Lead Consultant - ThoughtWorks

July 2005 - September 2018

Cliff played numerous roles over a 13-year tenure.

Select Client Engagement Details:

International Food & Drug Retailer - Cliff served as an Advisor/Coach for an early maturity Product Management group within the Client's Pharmacy division, helping the client's front-line Product Managers grow their skills and capabilities, as well as providing strategic recommendations to the larger division.

International Food Marketing & Distribution Firm - Cliff was involved in several work streams for this client:

- - Lean/Agile Coaching: Cliff served as Lead Coach helping multiple teams within the client's Business Intelligence function grow their Lean/Agile capability.
- - Infrastructure Services Agile Pilot Team: Cliff served as Project Manager/Agile Coach for a team charged with building out IaaS capabilities for the client's software development organization

Global Payment Processing Network - Cliff was part of a ThoughtWorks team performing assessment and providing recommendations on improving outcomes for a large program of strategically important work for the client. Specific activities included conducting interviews with client staff across a range of functional specialties to help inform the recommendations, as well as conducting large group training and small group seminars to share information on Lean/Agile practices within the client's specific context.

Software Product Organization - Over a number of years, Cliff served in several roles for ThoughtWorks Studios, the firm's software product division.

- - Coach / Trainer: Cliff delivered in-person training on Studios products, as well as training/coaching on general Lean/Agile topics such as Project/Program Management, Analysis,

& Testing. Training/Coaching was delivered to a myriad of customers across a wide range of industries.

Education

Northwestern University

Organization Behavior Studies

Rich South High School